

Our Ref: TAH/OJT
Your Ref:

If telephoning ask for:
Margaret McLean

25 November 2015

Scott Landsburgh
Scottish Salmon Producers' Organisation
Durn
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Dear Scott

I've very much enjoyed our meetings over the last a last couple of months and found the conversation over dinner with Jim Gallagher and Alan Sutherland helpful. The SAIC conference was particularly useful as it enabled me to further develop my understanding of the aquaculture industry and where some of the key issues and opportunities lie. I'm strongly encouraged by the potential alignment of interest which became apparent throughout the conference.

It is clear that some progress is needed in the relationship between SEPA and the industry to turn this "alignment of interests" into "alignment of action".

We need to find some new approaches to reach common ground. I believe a key first step is to map out the environmental, social and economic benefits of the sector's growth alongside SEPA's new statutory purpose. I would be keen to meet with you together with some key people from the aquaculture sector and from SAIC to do this. This exercise should only require a couple of hours and I believe will be extremely helpful.

If we are going to agree on where and under what conditions we can trial innovation, it will be helpful to agree on the broad outcomes for Scotland that we are trying to achieve and under what conditions such trials have maximum chance of success.

Alongside my colleagues who I work closely with, such as Andy Rosie and Douglas Sinclair, I am willing to put my personal time into this critical first step. Additionally, I have written to and copied this letter to Heather Jones.

I look forward to hearing from you soon and can be contacted on

Yours sincerely

Chief Executive Officer



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David Sigsworth

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